

Partner Sheet valid for receiving organisations and sending (consortium partners)

PIC number (compulsory. See note 1 at the end of this document)	948733818
Full legal name (National Language)	Ente Nazionale Formazione Addestramento Professionale Marche
Full legal name (Latin characters)	
Acronym	E.N.F.A.P. MARCHE
National ID (if applicable)	93086240426
Department (if applicable)	
Address	Via XXV Aprile 37/A
Country	Italy
Region	ITI3 - Marche
P.O. Box	
Post Code	60125
CEDEX	
City	Ancona
Website	www.enfapmarche.it
Email	info@enfapmarche.it
Telephone 1	+390712275384
Telephone 2	
Fax	+390719982149
Type of organization	School/Institute/Educational centre – Vocational Training (secondary level)
Is your organization a public body?	No
Is your organization a non-profit?	yes
Total number of staff	30
Total number of learners	650

Legal representative

Title	Mr.
Gender	Male
First Name	Graziano
Family Name	Fioretti
Department	Presidency

Position	President
Email	info@enfapmarche.it
Telephone 1	0039 0712275378
Please fill again below only if the address is different from the one of the organization	
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Region	
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CEDEX	
City	
Telephone 2	

Contact person	
Title	Dott.
Gender	Male
First Name	Michele
Family Name	Arzoni
Department	EU Funding
Position	Project Manager
Email	michele.arzoni@enfapmarche.it
Telephone 1	0039 0712275378
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Region	
P.O. Box	
Post Code	
CEDEX	
City	
Telephone 2	

Please briefly present your organization (e.g. its type, size, scope of work, areas of specific expertise, specific social context and, if relevant, the quality system used).

E.N.F.A.P. Marche is the training provider, emanation of UIL Marche Region and National territory accredited at the Region. It has been working through the main funds, interprofessional, ministerial and European Social Funds.

It has been drawing up independent projects and in partnership, setting up networks with local business and with prestigious national and international stakeholders for years.

Between 2010 and 2016 ENFAP Marche organized over 507 vocational training courses, qualifying about 4.500 employed and unemployed individuals in various fields such as healthcare, mechanical engineering, textile/footwear, administration, logistics, renewable energies, agriculture, tourism, furniture and home automation/robotics.

E.N.F.A.P. Marche is interested in vocational training considering it an important step to success for young people, workers and production system as well as indisputable and fundamental lever driving the labour market.

E.N.F.A.P. Marche has expanded its commitment overtime to become a promoter of innovative business proposals for companies, such as e-commerce and to provide market data on evolution of labour dynamics, through the dissemination of results on the active polices of labour market. Thanks to the commitment towards the companies E.N.F.A.P. Marche has started partnerships with Technical and Vocational Schools within the regional and national territory over the time.

E.N.F.A.P. Marche has an internal know-how and competences to monitor the needs analysis; the planning; the submitting plans for approval; the management of the relationship with companies and other relevant stakeholders; the selection and management of professionals; the implementation of information and educational materials; the organization of classrooms and laboratories; innovative activities such as tutoring, mentoring and coaching; the whole management of the project activities and final report.

E.N.F.A.P. also provides accompanying measures; budget, evaluation; certification of skills; guidance for the participants; control activities and monitoring .With regard to the ERASMUS+ programme, ENFAP Marche was Lead Partner for the project "VITAL- vocational training for agricultural Learners and Staff" nr.2014-1-IT01-KA102-000303, which ended in October 2015. Under this project, ENFAP carried out 70 mobility actions for students coming from the Agricultural Technical Schools of Marche region.

At present, ENFAP Marche is Lead Partner for the project "VITAL2 - vocational training for agricultural Learners and Staff 2" n. 2015-1-IT01-KA102-004438.

This new project benefits over 70 students and 9 teachers from the Agricultural Technical Schools of Marche and Umbria regions together.

ENFAP Marche also helps drafting mobility projects that see Italian Technical and Vocational Schools and Institutes as Project Leads.

ENFAP, indeed, is currently technical partner for the project "G.R.E.E.N II – Global Rivers for an Environmental and Energy Education Network II" nr. 2015-1-IT01-KA102-004482.

In addition to the ERASMUS+ programme, ENFAP Marche is proud Lead for the Marche region Call "English 4U" since 2009.

Under this project, have managed about 350 mobility actions of students from all regional High Schools.

Please find below a list of projects that ENFAP Marche handled as Lead Partner within this activity:

- FSE Marche ID. 192040PRELIMINARY ENGLISH TEST for Youth mobility fashion district P.E.T. - 2016
- FSE Marche ID.189489ENGLISH 4U - PRELIMINARY ENGLISH TEST - 2015
- FSE Marche ID. 177456- ENGLISH 4U - PRELIMINARY ENGLISH TEST – 2014
- FSE Marche ID. 163677- ENGLISH 4U - PRELIMINARY ENGLISH TEST – 2013
- FSE Marche ID. 148165- ENGLISH 4U - PRELIMINARY ENGLISH TEST – 2012
- FSE Marche ID. 126402- ENGLISH 4U - PRELIMINARY ENGLISH TEST – 2011
- FSE Marche ID. 120425- CERTIFICATE IN ENGLISH LANGUAGE - PET – 2010
- FSE Marche ID. 102042- CERTIFICATE IN ENGLISH LANGUAGE - FCE - 2009

What are the activities and experience of your organisation in the areas relevant for this project?

With its long experience in mobility actions within the EU and our close liaisons with the Marche region corporate and business community, ENFAP is a reliable partner in hosting students and staff under the ERASMUS+ Programmes, in order to provide them relevant mobility experiences in order to improve their competences in their VET path or role.

In particular, ENFAP Marche directs its incoming offer towards students from 17 years of age and faculty and staff working in the key sectors of our regional economy, such as:

- Agriculture
- Mechanics
- Paper industry
- Hotels and Tourism (with professionals such as cooks, barmen, receptionists...)
- Beauty and Grooming (beauticians, hairdressers...)
- Footwear
- Fashion
- Nautical industry

ENFAP Marche uses the ECVET credit system thanks to its Experts.

This allows for a correct completion of all related paperwork on the side of the sending partner as well as promoting the involvement of the hosting companies in the adoption of the ECVET system (evaluation of skills from the corporate personnel in charge of supervising interns).

The Institution will therefore be able to check that the ECVET system is correctly applied and to produce all the necessary documents, certificates and reports as it is required by the ERASMUS+ programme:

- Memorandum of Understanding with the hosting companies and the training institutions
- Drafting the Learning Agreements
- Monitoring the traineeship experience so as to respect the Learning Agreement forecasts
- Proof of Participation
- Receiving partners' final reports.

**Please give information on the key staff/persons involved in this application and on the competences and previous experience that they will bring to the project.
. (What are the skills and/or expertise of key persons involved in this project?)**

Mrs. Ida Taccaliti

She has a long experience (since 2000) on managing mobilities projects addressed to students and staff of the Marche Region. Ida, indeed, can be considered a real pioneer on intra-UE mobilities for our region.

Ida cooperates with ENFAP Marche as project assistant since 2011.

She's responsible of the networking activities with EU partners and of the ECVET implementation and validation.

Mr. Arzoni Michele

Project drafter and manager for ENFAP Marche since 2011, he projected and managed mobilities project financed by the Leonardo da Vinci and ERASMUS+ Programmes as:

- "VITAL2 - vocational training for agricultural Learners and Staff 2" n. 2015-1-IT01-KA102-004438
- G.R.E.E.E.N II – Global Rivers for an Environmental and Energy Education Network II" nr. 2015-1-IT01-KA102-004482
- "VITAL – vocational training for agricultural learners and staff" nr. 2014-1-IT01-KA102-000303
- G.R.E.E.E.N. - "Global Rivers for an Environmental and Energetical Education Network" 2013-1-IT1-LE002-03630

Michele has the role of coordinator amongst the National Consortium of Partners and financial manager of projects.

Have you participated in a European Union granted project in the 3 years preceding this application?

If Yes, please list any European Union granted project to which you have participated in the 3 years preceding this application

EU Program	Year	Project Identification/ Contract Number	Applicant/Beneficiary Name
ERASMUS+	2015	2015-1-IT01-KA102-004438	ENFAP Marche
ERASMUS+	2015	2015-1-IT01-KA102-004482	IIS Merloni Miliani
ERASMUS+	2014	2014-1-IT01KA102-000303	ENFAP Marche
LLP – Leonardo TOI	2013	2013-1-IT1- LEO05- 03971	Autonomous Region Friuli Venezia Giulia
LEONARDO IVT	2013	2013-1-IT1-LEO02-03630	IIS Merloni Miliani

